Message Text

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44

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INFO OCT-01 ARA-16 ADP-00 AID-20 CIAE-00 COME-00 EB-11

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P R 221138Z AUG 73 FM AMCONSUL BELEM TO SECSTATE WASHDC PRIORITY 426 INFO AMEMBASSY BRASILIA AMCONSUL RIO DE JANEIRO

UNCLAS BELEM 0118

FOR EXIM

E. O. 11652: N/A TAGS: EFIN

SUBJ: SALE OF PRINTING PRESS TO EMPRESA A PROVINCIA DO PARAH

REF: EXIM OFFICER DETLERS TELCON TO PRINCIPAL OFFICER WACKERBARTH OM AUGUST 14, 1973

IN RESPONSE TO YOUR REQUEST FOR MORE DETAILED INFORMATION ON EMPRESA A PROVINCIA DO PARAH, THE FOLLOWING IS SUBMITTED:

- 1. EMPRESA A PROVINCIA DO PARAH IS THE LOCAL NEWSPAPER PUBLISHING ARM OF THE NATIONAL DIARIOS E EMISSORAS ASSOCIADOS ORGANIZATION WHICH IS OWNED BY THE CHATEAUBRIAND GROUP. IN ADDITION TO THE NEWSPAPER THE NATIONAL ORGANIZATION ALSO OWNS INTERESTS IN A RADIO STATION-RADIO MARAJOARA AND A TV STATION TV MARAJOARA IN BELEM. APPROXIMATELY 75 PERCENT OF THE CAPITAL IN THE ORGANIZATIONS BELEM INTEREST IS OWNED BY THE NATIONAL GROUP. THE REMAINDER IS LOCALLY HELD BELONGING PRINCIPALLY TO FEDERAL SENADOR MILTON AND MANAGING DIRECTOR ROBERTO JARES MARTINS.
- 2. EMPRESA A PROVINCIA DO PARAH PUBLISHES A MORNING NEWSPAPER SIX DAYS A WEEK MONDAYS EXCLUDED WHICH HAS A CIRCULATION OF UNCLASSIFIED

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APPROXIMATELY 15,000. THE PAPER RANKS SECOND BEHIND THE LEADING

MORNING PAPER, O LIBERAL, WHICH WAS A CIRCULATION OF APPROXIMATELY 30,000. UNTIL RECENTLY THERE WAS A THIRD MORNING PAPER, FOLHA DO NORTE, BUT IN JUNE IT WAS PURCHASED BY THE OWNER OF O LIBERAL WHO HAVE REISSUED IT AS A MIDDAY PAPER, CIRCULATION FIGURES ARE UNAVAILABLE.

- 3. A PROVINCIA DO PARAH IS SEEKING PURCHASE OF AN OFFSET PRINTING PRESS TO IMPROVE ITS COMPETITIVE POSITION AGAINST THE O LIBERAL PAPERS WHIDM ARE PUBLISHED ON AN OFFSET IAESS.
- 4. ALTHOUGH NEWSPAER OPERATIONS HAVE RUN A DEFICIT IN RECENT TIMES, THE FINANCIAL POSITION OF THE DIARIOS AND EMISSORAS ASSOCIADOS BELEM ORGANIZATION IS CONSIDERED SOUND. THE TV AND RADIO STATIONS ARE RUN AT A PROFIT. OBLIGATIONS OF ALL FACESTS OF OPERATIONS ARE MET PROMPTLY AND THE CREDIT STANDING OF THE ORGANIZATION IS CONSIDERED GOOD BY LOCAL BANKS. WACKERBARTH

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